In the Claims:

Please amend claim 12, 17, 18 and 21 as follows:

Claims 1 to 11 (canceled).

12(currently amended). A method of at least one of promoting hair growth a decreasing hair loss, said method comprising the steps of:

a) providing an agent comprising at least one compound of formula (III)

a physiologically compatible salt thereof member selected from the group

consisting of compounds of formula (III) and physiologically compatible salts?

wherein A and B, independently of each other, are each a CH group

atom, with the provise that at least one of said A and B is said CH

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R7 represents -OH, -OSO₃H, -OALK or -OCOCH₃, wherein ALK represents alkyligroup having one to four carbon atoms;

R8 represents an alkyl group with one to eight carbon atoms, a hydroxyalkyl group having from one to six carbon atoms, a hydroxyalkenyl group having from two to six carbon atoms, an aryl group, a heteroaryl group or an alkenyl carboxylic acid group having two to six carbon atoms; and

- b) applying said agent to hair and scalp in an amount sufficient for said promoting of said hair growth or said decreasing of said hair loss; and
- c) leaving said agent on said hair and scalp for a predetermined time

t3(original). The method as defined in claim 12, wherein said predetermined interval is at least 24 hours.

14(enginal). The method as defined in claim 12, wherein after said applying scale is massaged for another predetermined time interval.

[5(eriginal). The method as defined in claim 14, wherein said another predetermined time interval is for from 1 to 5 minutes.

16 (canceled).

17(currently amended). The method as defined in claim 12, wherein said a said empound of the formula (III) in which Y represents -N=N-, -(CH₂)n-, -

CH=CH-, -N=CH- or -CH=N-; R7 represents -OH, -OSO₃H or -OALK, where ALK is an alkyl group having one to four carbon atoms and R8 represents an alkyl group with one to six carbon atoms, a hydroxyalkyl group having from or to six carbon atoms, a phenyl group, a benzyl group or a pyridyl group.

18(currently amended). The method as defined in claim 12, wherein A method at least one of promoting hair growth and decreasing hair loss, said method comprising the steps of:

a) providing an agent comprising at least one compound of formula (III) a physiologically compatible salt thereof;

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wherein A and B, independently of each other, are each a CHigran epresents -O-, -(CH₂)_n-, -NH-CH₂-, -CH₂-NH-, -N=N-, -CH= -CH=N-, -(CH₂-CH₂-O)_m- or -(O-CH₂-CH₂)_m-, with <u>independently of each other, equal to 1, 2, 3 or 4;</u>

R7 represents -OH, -OSO3H, -OALK or -OCOCH3, wherein ALK repre alkyligroup having one to four carbon atoms;

R8 represents an alkyl group with one to eight carbon atoms, a hydrox group having from one to six carbon atoms, a hydroxyalkenyl group having two to six carbon atoms, an aryl group, a heteroaryl group or an alkenyl carboxylic acid group having two to six carbon atoms; and

b) applying said agent to hair and scalp in an amount sufficient for sa promoting of said hair growth or said decreasing of said hair loss; and

c) leaving said agent on said hair and scalp for a predetermined time

wherein said agent is 2,6-diamino-3-((pyridin-3-yl)-azo)pyridin

19 (canceled).

20(griginal). The method as defined in claim 12, wherein said agent is a na or a preparation for sustained release of said agent.

21(currently amended). A method of at least one of promoting hair growin an decreasing hair loss, said method comprising the steps of:

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a) providing an agent comprising at least one compound of form physiologically compatible salt thereof member selected from the group edisisting of compounds of formula (III) and physiologically compatible

wherein A and B, independently of each other, are each a CH group

milliogen atom, with the provise that at least one of said A and B is said St

Y represents O-, -(CH₂),-, -NH-CH₂-, -CH₂-NH-, -N=N-, -CH=CH; CH2 C

COLLE -N=CH-, -CH=N-, -(CH2-CH2-O)m- or -(O-CH2-CH2)m-, with manual

independently of each other, equal to 1, 2, 3 or 4;

BZ represents -OH, -OSO3H, -OALK or -OCOCH3, wherein ALK represents

aky group having one to four carbon atoms;

H8 represents an alkyl group with one to six carbon atoms, a hydroxyallax

paving from one to six carbon atoms, a hydroxyalkenyl group having from the

six carbon atoms, an aryl group, a heteroaryl group or an alkenyl carboxyl

- b) applying said agent to hair and scalp in an amount sufficient to promoting of said hair growth or said decreasing of said hair loss;
 - c) massaging said scalp for one to five minutes after the applying of s
 - d) leaving said agent on said hair and said scalp for at least 24 hours

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